

Senate Standing Committee on Environment and Communications
Answers to Senate Estimates Questions on Notice
Additional Estimates Hearings February 2016
Communications Portfolio
nbn

Question No: 131

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Hansard Ref: Written, 22/2/2016

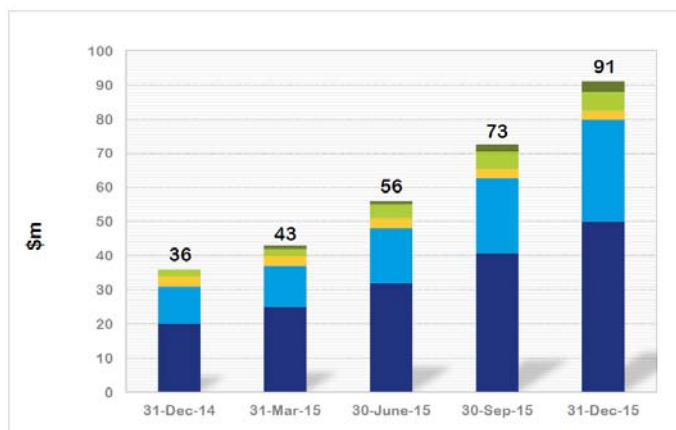
Topic: Total revenue by quarter

Senator Urquhart, Anne asked:

On page 8 of NBN Co's Half Year Results 2016 presentation, NBN Co sets out its total revenue by quarter. This graph shows that revenue growth in the quarter to 30 June 15 was 30 percent, revenue growth in the quarter to 30 September 15 was also 30 percent, but revenue growth in the quarter to 3 December 15 was only 24.66 percent.

- (a) Did revenue growth in the December 2015 quarter drop because growth in cumulative active end users dropped in the December 2015 quarter?
- (b) If not, why did revenue growth in the quarter to 3 December 15 drop compared to the previous two quarters?

Total revenue by quarter



Answer:

- (a) Revenue of \$91 million in quarter ended December 2015 reflects an increase of \$18 million over the prior quarter. This is the highest quarterly growth in dollar value for any of the periods shown.
- (b) The reduction in percentage growth in December 2015 is due to the incremental revenue being measured against a higher total revenue base.